



Luxembourg logistics strategies

Transport and logistics are historically at the heart of economic growth and are a great opportunity to increase productivity. Fundamentally, when choosing the way it handles internal and external flows, a company's aim is to honour its contract while optimising its costs. It is within this framework that the law firm MARTIN AVOCATS helps transport and logistic companies by providing them with its legal expertise and knowledge.

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According to the potential of contemporary technologies, companies have a myriad of possibilities. Logisticians therefore become key actors in the development of tomorrow's world, a world in which logistics will play a major role. These changes require companies to be able to quickly adapt in a context that is not becoming any simpler, a market at the European and world scale, a very competitive landscape and fluctuating prices. It is up to the logisticians to come up with the processes, the right decision aid tools, production methodologies or information systems in order to reduce expenses and respect ecological standards.

Within this context, the Grand Duchy has arguably a lot going for itself: its location and prime access to major European and international markets, its quality supports in

the sectors of air, train and river freight, without forgetting the Luxembourg Freeport that is in full swing and the simplification of custom procedures. These are some of the reasons why many large companies choose Luxembourg as the centre of operation for their high value added logistical activities. In this regard, a large number of qualified actors, namely the freight forwarders and logistics providers, actively participate in this development.

Member of the Luxembourg Bar since 1996, Sabrina Martin, founder of MARTIN AVOCATS, has developed an expertise in the legal and judicial life of companies and their executives. In 2005 she founded the law firm MARTIN AVOCATS with the mission to guide company founders from the genesis of their venture and throughout its

growth, especially by evaluating the legal risks linked with their activity, assisting them in the decision making processes and defending them in case of litigation.

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